

Just like water...

*Sometimes it's the simple
things that refresh and
strengthen us....*



...Rehydrate your Leaders

Familiar Problem?

...why do some seemingly competent Managers fail to lead or advance their careers effectively?

Symptoms

Problems include

- Dislikes 'change'
- Puts off difficult conversations
- Micro-manages
- Wary of collaborative working
- Struggles with openness / transparency
- Avoids networking
- Resists delegation
- Worry's more than acts
- Places reputation above results
- Uncomfortable talking to groups

Cause

- Our behaviour is directly connected to our emotional condition.
- If a Manager is uncomfortable, this will have a negative impact on their behaviour, regardless of their ability.
- This personal discomfort is not a conscious choice, it's an habitual reaction to particular management / leadership tasks, responsibilities or situations.
- Managers tend to escape the discomfort by simply avoiding the environments that cause the sensitivity.

Solutions

- As the cause of the problem is their emotional condition, additional skills or knowledge training or coaching is likely to be counterproductive, as it won't actually alter the way they feel about their role.
- ReMaps unique online profiling tool accurately identifies the elements of the Leadership role which make an individual uncomfortable.
- This insight can be used to support the development of existing leaders or, indeed, to recruit new ones.

Development

- The ReMap Adept Leadership Programme is a 2-day workshop followed by 4 weeks of daily remote coaching; this ensures that effective behavioural change occurs.
- Delegates increase their comfort and confidence levels in relation to their Managerial responsibilities, and therefore improve their effectiveness.
- Because their emotional condition is habitually changed, their behavioural transformations are proven to be sustainable and not short term.

Recruitment

- The ReMap Recruitment Report describes whether a candidate will actually apply the talents they have documented within their c.v and displayed at interview ...something often missing from most recruitment processes.
- The unique ReMap Recruitment Report provides an in-depth insight into 27 key elements of a candidates emotional suitability for a Leadership role.
- It allows our clients to view the candidates from a different, and often hidden, perspective prior to making those expensive final hiring decisions.

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ReMap
Limited

'Wonderful Programme'...

...totally different than anything I've done before.

Fantastic engagement from the coaches with tangible results achieved for both personal and work goals.

The confidence that this training has given me, has been worth my total investment

Darrin Lee,
Director of Service Delivery

'I would recommend it'...

...I found it extremely interesting to learn about the 11 triggers that result in avoidance, and how they relate to me.

The seminar and follow up discussions have proven useful in removing these self-imposed barriers to my own personal and professional growth.

Patrick Klein,
Global Vendor Manager

'Unlike traditional Management Training'...

...the Adept Leadership Programme helped introduce long-term changes to behaviour, which have been imprinted in our thought processes.

I see the changes, in a positive way!

Christine O'Brien,
Operations Director



...the Alternative and Refreshing choice for Leadership Development

Recruiting and Developing Sales Teams Since 2000

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